

Discipline 1

Focus on the _____

Rules

1. No more than _____ at any time for any person or team
2. The _____ have to win the _____
3. You can _____ but not _____
4. Every goal must have a _____ from _____ to _____ by _____

Counter Intuitive

1. You have to say _____ to _____ ideas
2. You can't make everything in the _____ a goal

Oh Yeah...

Yeah but...

Discipline 2

Act on the _____

Rules

1. Must be _____

2. Must be _____

Counter Intuitive

1. You must manage to the _____ measure not fixate on the _____

Oh Yeah...

Yeah but...

Discipline 3

Keep a _____

Rules

1. The must be _____
2. Highly _____
3. Have the right _____ and _____ measures
4. Tells us immediately if we are _____ or _____

Counter Intuitive

You need to build a _____ not a _____ scoreboard

Oh Yeah...

Yeah but...

Discipline 4

Create a _____ of _____

Rules

1. ____ meeting
2. What are the _____ most important things I can do _____
to move the _____ measure?
3. Three WIG meeting agenda items:
 - a. Report on _____ week's commitments
 - b. Review and update the _____
 - c. Make new _____

Counter Intuitive

You don't _____ someone what to do, even if they are used to it, or
_____ you to.

Oh Yeah...

Yeah but...